

| ROF APPROVED APPLICANTS |   |                  |              |   |
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| Community Futures       | PROJECT NAME  | Province         | ROF AMOUNT   | PROJECT SUMMARY   |
| CF Alberni-Clayoquot    | The Great BC Business Sale  | British Columbia | \$300,000.00 | This project is a two-year long initiative and collaboration of government and nongovernmental partners working together to promote and support entrepreneurship in rural and nonmetropolitan regions of BC. It intends to address challenges in business retention and succession through showcasing the great business opportunities available in these communities throughout the province. The initiative includes considerable pre planning and preparation for the tradeshow event and concludes with post event support to buyers and sellers. |
| CF Entre Corp           | BREWD- Business Retention Expansion and Workforce Development         | Alberta          | \$300,000.00 | Funding will be used to complete and implement the BREWD action plan that addresses businesses retention, succession planning and support workforce development to meet evolving business requirements. The outreach will involve communities that are underrepresented in the local economy with the largest focus on New Canadians and Youth.   |
| CF North Okanogan       | NOIM - North Okanagan Innovation Center and Maker Space               | British Columbia | \$158,880.00 | Using the hub and spoke model, the North Okanagan Innovation Center and Space maker will connect existing community assets and provide programming for Youth innovation events, succession planning sessions, women in tech events, lectures and networking events.   |
| CF East Interlake       | Manitoba Small Business Certification                                 | Manitoba         | \$193,523.00 | Funds will be used to implement provincial training to address limited availability for training entrepreneurs in rural Manitoba. Courses will model the Business Start Program and be developed around small business planning, growth, retention and succession.  |
| CF West Yellowhead      | Economic Diversification and Energy Transition in the West Yellowhead | Alberta          | \$103,909.00 | Funds will be used to implement a plan to assist in recovery and transition natural resources affected communities. The coaching and training will be expanded around entrepreneurship opportunities, business retention/succession and regional diversification focusing on tourism, renewable energy and advancing new opportunities with the new Canadian population.  |
| CF Parkland Inc         | Community-based Business Transition in the Parkland.                  | Manitoba         | \$244,179.60 | Will utilize a two-pronged approach to address challenges related to business transition and retention in rural communities in the parkland. First by strengthening business transition opportunities for established entrepreneurs. Second develop entrepreneurial mindsets through work with community partners within the wider community and providing workshops and programming to achieve the goals of the project.   |
| CF Manitoba             | Business Succession, Expansion, and Re-purpose Project                | Manitoba         | \$271,800.00 | This project together with partners is offering a multistage program to assist business owners with succession plans and encouraging youth entrepreneurship, international investment attraction and enhancing the economic competitiveness of Manitoba and Saskatchewan.   |

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| <b>CF Chinook</b>                    | CREST- Community Resiliency and Economic Support for Taber   | Alberta          | \$139,000.00 | Funds will be used to enhance local business training, workforce attraction, employee skill development, tourism development, retention and succession planning, digital marketing and Youth engagement.   |
| <b>CF Wildrose</b>                   | Agri-Tourism Innovation Cluster Challenge                    | Alberta          | \$72,100.00  | The Agri-Tourism innovation Challenge is designed to catalyze and scale up Agri-Tourism by incentivizing operators to engage their neighbours in building product clusters and integrated supply chains. It will provide an environment to foster diversification, business innovation, retention and collaboration while expanding existing operations and assisting in the sustainability of rural Alberta communities within the Community Futures Wild Rose region.  |
| <b>CF Winnipeg River Corporation</b> | Positioning and Enhancing Tourism Sector in Eastern Manitoba | Manitoba         | \$50,000.00  | Through a three-pronged approach for business and industry development this project will significantly impact business development, expansion, and transition within an industry that has great growth potential in this part of Manitoba.<br>First is Pre- Conference Partnership Formation<br>Second is Conference Implementation:<br>Third is Tourism Sector Development Input: An Eastman Tourism Sector Development Strategy will be developed for continued focus on business development, retention and succession in tourism.  |
| <b>CF Central Kootenay</b>           | West Kootenay Rural & Northern Immigration Pilot             | British Columbia | \$261,179.10 | The Rural and Northern Immigration Pilot (RNIP) is a community-driven program designed to spread the benefits of economic immigration to rural communities by creating a path to permanent residence for skilled foreign workers who want to work and live in the regions. The Pilot will support immigration into rural and Indigenous communities and match new immigrants with permanent full-time job vacancies while promoting a welcoming community, connecting newcomers to members of the community and settlement services.   |
| <b>CF Highwood</b>                   | Succession Matching and Planning (SMP)                       | Alberta          | \$285,000.00 | The focus of this Project is the need for succession planning education and resources. It aims to raise awareness of the issue and educate business owners and their 'circle of influence'. (Different professions that need to be engaged throughout the succession planning process including CF staff, bankers, accountants, business valuers, lawyers, economic development, etc.) and to provide access to additional resources through succession planning vendors with workshops and training supports to understand the transferable value of their business and have resources and training for buyers of business as well. |
| <b>CF South Central</b>              | South Central Partners RNIP                                  | Saskatchewan     | \$214,695.00 | The Rural and Northern Immigration Pilot (RNIP) is a community-driven program designed to spread the benefits of economic immigration to rural communities by creating a path to permanent residence for skilled foreign workers who want to work and live in the regions. The Pilot will support immigration into rural communities and match new immigrants with permanent full-time job vacancies while promoting a welcoming community, connecting newcomers to members of the community and settlement services.  |

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| <b>CF Entre Corp</b>  | e-commerce Marketplace (#ShopYXH)                    | Alberta          | \$174,230.00 | Community Futures Entre-Corp Business Development and Community Futures Chinook have partnered with Invest Medicine Hat (City of Medicine Hat), the Medicine Hat and District Chamber of Commerce, Community Futures Chinook, and the Brooks and District Chamber of Commerce to fund and build e-commerce (shopify) websites for independent businesses in Southeast Alberta and to create a multi-vendor marketplace for the region that will house only local vendors.   |
| <b>CF West Interlake</b>  | Interlake Tourism Driftscape App Development Project | Manitoba         | \$231,900.00 | Community Futures North Red, East Interlake and West Interlake ("the CFs) have partnered with Interlake Tourism Association (ITA) to deploy the Driftscape Mobile App to provide an accurate, comprehensive information resource for visitors to the region. Driftscape is a mobile app that provides a platform for local businesses/organizations to share site-specific stories, tours, and events to attract external visitors that will increase expenditures and in-turn investment.  |
| <b>CF Development Corporation of Central Interior First Nations</b> | Kweseltken Project                                   | British Columbia | \$161,500.00 | Community Futures Development Corporation of Central Interior First Nation has partnered with the Kamloops Food Policy Council (KFPC), Thompson Okanagan Tourism Association (TOTA) and many other partners to support the Indigenous Agriculture and Food Initiative to create a feasibility study and pilot project for a food hub, which is shared commercial kitchen space for food preservation, processing and packaging and includes a mobile food processing unit. The intent of the ROF project application is to expand the mobile food processing unit that will travel to rural and remote Indigenous communities to be used for training, curriculum development, business retention and expansion, and community food security. |
| <b>CF Central Island</b>  | Thrive - A Business Legacy Initiative                | British Columbia | \$94,250.00  | This project proposes to build an online capacity building model focused on community acquisitions, embed into the Thriving Non Profits Program, raise awareness of social acquisition as a strategy, develop criteria and identify core community businesses, and support identified pilots to move through the acquisition process. By the end of the project, they will have built enterprising capacity in 16-20 Social Purpose Organizations (SPOs) (attending the online Thriving Non Profits Program), developed the appropriate tools and resources for business acquisition, and tested business acquisition incubator approach in partnering communities  |
| <b>CF Alberni Clayoquot</b>   | The Consulting Hive                                  | British Columbia | \$225,450.00 | This project is Phase 2 of The Holistic Economic Development Plan project, which was set up to address the need that the COVID-19 Coronavirus pandemic had created. The intent of this project is to provide additional support to SMEs through the recovery stage to ensure retention and succession for small business. This phase has been opened up to the entire province of British Columbia.   |

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| <p><b>CF West Yellowhead</b></p>      | <p>Supporting Local on the Road to Recovery in the West Yellowhead:<br/>#choosewestyellowhead</p> | <p>Alberta</p>          | <p>\$128,275.00</p> | <p>Community Futures West Yellowhead (CFWY) plans to support locally based initiatives that encourage business recovery and retention after the COVID-19 economic crisis. The vision of this project is to promote a multi-level, year long shop local campaign in the West Yellowhead by building a common website and landing platform for all businesses in the West Yellowhead region. The intent of this project is to focus on all elements of promoting business including business retention, retail spending, local procurement opportunities, eating local products and "stay and play" components</p>   |
| <p><b>CF Greenstone</b></p>           | <p>NorWest MB Restart</p>   | <p>Manitoba</p>         | <p>\$85,015.00</p>  | <p>This project is being created as a direct response to the impact of Covid-19 on local businesses in the region. The project goals align well with Covid-19 relief and recovery efforts, providing much need support for workforce development, financial management strategies, e-commerce planning and execution, and marketing strategies. Building skills in some or all of these areas will enable local businesses owners to pivot operations or enhance current offerings to re-open, restart, and maintain operations within the community.</p>  |
| <p><b>CF South Fraser</b></p>         | <p>Sustainability through Innovative Ideas and Collaboration</p>                                  | <p>British Columbia</p> | <p>\$158,900.00</p> | <p>This project will connect the Business Community with Economic Development agencies to provide a hub for local businesses to find all of the resources they need to succeed. Encouraging ways for a more inclusive community will ensure a resilient and attractive business environment for business retention and succession. Program Elements of this project include a portal to house videos and digital library for the Business Community to access throughout the year, Business development and training workshops, a virtual innovative idea summit and a group mentorship program.</p>   |
| <p><b>CF Triple R Corporation</b></p> | <p>Discovering St. Malo</p>   | <p>Manitoba</p>         | <p>\$55,300.00</p>  | <p>Community Futures has identified that support is needed more than ever to help the tourism sector recover from the COVID-19 pandemic. The intent of the Discovering St. Malo project will be to create a landing page that will have all the St. Malo and area business and activity centers listed as well as market ready, bookable multi-day itineraries. It is to be a simplistic one stop look and find for all relevant information that a consumer would need while visiting the area. With more than 80% of visitors using their mobile devices, it is a great way to market and promote small businesses who are focused on the local economy.</p>   |
| <p><b>CF Wildrose</b></p>             | <p>Mastering Recovery</p>   | <p>Alberta</p>          | <p>\$94,815.40</p>  | <p>The intent of The project will be to provide businesses and entrepreneurs access to a marketing specialist to assist businesses in Mastering their Marketing. The specialist will work individually and provide group training to identify challenges, develop strategies and an action plan in which the entrepreneur/business can execute and overcome any barriers to successfully implement their marketing plans.<br/>The project will also engage with professionals who specialize in building resiliency and recovery amongst entrepreneurs in Mastering their Comeback as they learn to develop strategies and acquire skills to mitigate stress, encourage self-care amongst themselves and within their staff. CFWR will also be participating in training from the facilitators to build their capacity (train the trainer). These sessions will also be available to our project partners.</p> |

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| <b>CF Entre-Corp</b> | Tourism Industry Support and Opportunity Analysis | Alberta | \$50,000.00 | This project will use a data driven software to collect analytics and data visualizations to optimize marketing strategies in the tourism sector. The software will support the destination marketing organization stakeholders list, as well as through business retention and expansion networks. A project coordinator will be hired to coordinate events and gather data. Funds will also be used to market a modern trolley for transportation to and from scheduled tours and special events. |
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